## **Building a smarter business with HSBC**

## Automating reconciliation for J-Express through HSBC DART

### **About J-Express**

PT Jaya Ekspress Transindo (J-Express) is a dedicated logistics company, providing solutions for online sellers and corporate clients in Indonesia.

J-Express offers unique services for B2B deliveries, including cash on delivery, card swipe on delivery and extensive tracking apps which make online business more efficient and effective.

### The Challenge

To support its growth, J-Express needed:

- A scalable, fully digitised collection and reconciliation solution
- A reliable cash management bank with proven strong track record
- Integration with its enterprise resource planning (ERP) platform

### The Solution

- J-Express implemented HSBC's Digital Accounts Receivables Tool (DART), a digital platform that connects buyers and sellers online
- DART automates settlement and reconciliation of invoices, with full ERP integration



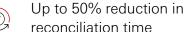
Leonard Johanes Pontoh. Chief Financial Officer, PT Java Ekspress Transindo

# For J-Express:

The Outcome

and its customers

Straight-through reconciliation rates increased from 40% to 100%



reconciliation time

HSBC-DART benefits both J-Express



Faster deployment of working capital

An easy, scalable digital solution

### Customers of J-Express can:



Receive invoices digitally



Select invoices to pay online



Pay simply via their preferred payment method



Unlock credit lines more quickly to enable more business

Contact your HSBC Relationship Manager for more information on HSBC's DART solution

from ERP to DART

Customer payments and reconciliation at J-Express



Customer approves invoices online



Customer payments received into HSBC account and reconciled via DART



We are committed to strengthen our digital proposition to enable our clients to reconcile customer payments automatically."

Eri Budiono, Commercial Banking Director, PT Bank HSBC Indonesia



J-Express alerts customers that new invoices are available

Accounts receivable (AR)

automatically uploaded



Customer selects invoices to pay and makes payment via preferred method



6 Invoice status is uploaded to ERP automatically



